



Home – Google Drive

1 Navigate to <https://app.sgctech.ai>

2 Click here



3

Click this image



4

Click on "CRM"



5 Click on "Sales"

The screenshot shows a CRM dashboard with a navigation bar at the top containing 'Dashboard', 'Sales', 'Leads', 'Executive Dashboard', 'Reporting', and 'Configuration'. The 'Sales' menu item is highlighted with a purple circle. Below the navigation bar, there are several data cards: 'LEADS' with a value of 10, 'IN PIPELINE' with a value of 7,508, and 'WON' with a value of 2. Below these are 'FOLLOW UP' (value 0), 'RESEARCH DONE' (value 4), and 'MEETING BOOKED' (value 0). Further down, there are cards for 'Total Orders' (24) and 'Confirmed Orders' (20). At the bottom, there is a 'Conversion Funnel' chart and a 'Pipeline by Stage (Active)' chart.

6 Click on "My Pipeline"

This screenshot is similar to the previous one, but with a dropdown menu open under the 'Sales' navigation item. The dropdown menu contains the following options: 'My Pipeline', 'My Activities', 'My Quotations', 'Teams', and 'Customers'. The 'My Pipeline' option is highlighted with a purple circle. The rest of the dashboard content, including the data cards and charts, remains the same as in the previous screenshot.

7 Click here

Executive Dashboard Reporting Configuration

Q Pipeline X Search...

Johnny Gurrera 0 AED MRR

Muhammad Abbas 0 AED MRR

SGC TECH AI (Scholarix Global Consu 0 AED MRR)

ZOPA PLUS REAL ESTATE BROKERS
Leasing View
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

ZOOMA PROPERTIES L.L.C
Hossam Almaaz Chief Executive
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

ZONE 24 PROPERTIES L.L.C
Constantly Evolving We
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified Property Management / Facilities

TIME OUT REAL ESTATE BROKERS L.L.C
Hany El Emam Managing
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

TIERRA PROPERTIES
Numbers Email
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

THRONE PROPERTIES
First Name Last Name
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified Property Management / Facilities

AX CAPITAL REAL ESTATE
☆☆☆☆○

OSUS PROPERTIES
☆☆☆☆○

test1235's opportunity
test1235
☆☆☆☆○

8 Click here

Reporting Configuration

Q Search...

Invalid Contact 0 MRR

No Answer 0 AED MRR

Not Interested 0 AED MRR

WHITE CARPET REAL ESTATE L.L.C
Golden Visa Trademark Registration
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

VISION REALTY REAL ESTATE L.L.C
Rupa Jha
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

VII ESTATES FOR REAL ESTATE BUYING & SELLING BROKERAGE L.L.C
Name Last Email Inquire

ZOPA PLUS REAL ESTATE BROKERS
Leasing View
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

ZONE 24 PROPERTIES L.L.C
Constantly Evolving We
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

ZETEK PROPERTIES L.L.C
Jamad Usman
Real Estate (General) Real Estate Brokerage

ZERION REAL ESTATES L.L.C
Dubai Silicon Oasis
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

WEST GATE REAL ESTATE BROKER L.L.C
WEST GATE REAL ESTATE BROKER L.L.C
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker
★★★★○

VIERRA PROPERTY BROKER L.L.C
Career Buy Rent Property
Real Estate (General) Real Estate Brokerage

9

Click on "Custom Filter..."

The screenshot shows a CRM interface with a list of real estate opportunities on the left and a central panel with a dropdown menu. The dropdown menu is open, showing various filters such as 'Sales Team', 'Stage', 'City', 'Country', 'Lost Reason', 'Company', 'Campaign', 'Medium', and 'Source'. The 'Custom Filter...' option is highlighted with a purple circle. The background shows a list of opportunities with various tags like 'Real Estate Brokerage', 'Real Estate Developer', 'Real Estate Valuation', 'Real Estate Consultancy', 'Property Management', and 'Mortgage Broker'.

10

Click on "Country"

The screenshot shows a CRM interface with a list of real estate opportunities. A 'Custom Filter' dialog box is open in the foreground, showing a rule configuration. The rule is set to 'Match any of the following rules:' and the 'Country' field is selected, with a purple circle highlighting it. The dialog box also includes a 'New Rule' button and 'Search' and 'Discard' buttons. The background shows a list of opportunities with various tags like 'Real Estate Brokerage', 'Real Estate Developer', 'Real Estate Valuation', 'Real Estate Consultancy', 'Property Management', and 'Mortgage Broker'.

11 Click on "Custom Filter"

Valid Contact Invalid Contact No Answer Not Interested

0 AED MRR 0 MRR 0 AED MRR 0 AED MRR

WHITE CARPET REAL ESTATE L.L.C Golden Visa Trademark Registration
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker

ZOPA PLUS REAL ESTATE BROKERS Leasing View
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker

ZERION REAL EST Dubai Silicon Oasis
Real Estate (General)
Real Estate Valuation
Unclassified
Property Management / Facilities
Real Estate Consultancy
Mortgage Broker

OPERTIES L.L.C
Estate Brokerage
Estate Developer
on-Real-Estate

STATES FOR REAL ESTATE BUYING & SELLING BROKERAGE L.L.C
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities

ZETEK PROPERTIES L.L.C Jamad Usman
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate

VIERRA PROPERTY Career Buy Rent Pr
Real Estate (General)
Real Estate Valuation
Unclassified
Property Management / Facilities
Real Estate Consultancy

Custom Filter

Match any of the following rules: Include archived

Country is equal to Select one or several criteria

New field **Select a field** X

Search...

Completeness Score

Contact >

Contact Authority

Contact Name

Conversion Date

Country >

12 Click here

0 MRR 0 AED MRR 0 AED MRR 0 AED MRR

WHITE CARPET REAL ESTATE L.L.C Golden Visa Trademark Registration
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker

ZOPA PLUS REAL ESTATE BROKERS Leasing View
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker

ZERION REAL ESTATES L.L.C Dubai Silicon Oasis
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker

ZOOMA PRO Hossam Almasri
Real Estate (General)
Real Estate Valuation
Unclassified
Property Management / Facilities
Real Estate Consultancy
Mortgage Broker

of the following rules: Include archived

is equal to Select one or several criteria

iscard

VII ESTATES FOR REAL ESTATE BUYING & SELLING BROKERAGE L.L.C
Name Last Email Inquire
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate

ZETEK PROPERTIES L.L.C Jamad Usman
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker

VIERRA PROPERTY BROKER L.L.C Career Buy Rent Property
Real Estate (General) Real Estate Brokerage
Real Estate Valuation Real Estate Developer
Unclassified
Property Management / Facilities
Real Estate Consultancy Non-Real-Estate
Mortgage Broker

YOUR PLACE Marcello Arcan
Real Estate (General)
Real Estate Valuation
Unclassified
Property Management / Facilities
Real Estate Consultancy
Mortgage Broker

13 Click here

The screenshot shows a CRM interface with a search bar at the top. Below the search bar, there are four columns of contact cards. A purple circle highlights a dropdown menu icon in the top right corner of the search bar area. The contact cards are organized into columns: 'Invalid Contact', 'No Answer', and 'Not Interested'. Each card displays the name of the contact, their role, and various tags such as 'Real Estate (General)', 'Real Estate Brokerage', 'Real Estate Valuation', 'Real Estate Developer', 'Unclassified', 'Property Management / Facilities', 'Real Estate Consultancy', 'Non-Real-Estate', and 'Mortgage Broker'. There are also star ratings and a refresh icon on each card.

14 Click on "Stage"

The screenshot shows the same CRM interface as in the previous image, but with a 'Group By' dropdown menu open. The 'Stage' option is highlighted with a purple circle. The 'Group By' menu includes options like 'Salesperson', 'Sales Team', 'City', 'Country', 'Lost Reason', 'Company', 'Campaign', 'Medium', 'Source', 'Creation Date', 'Conversion Date', 'Expected Closing', 'Closed Date', 'Properties', and 'Custom Group'. The background shows the same list of contact cards, with some columns partially visible.

15 Click on "Valid Contact"

The screenshot shows a CRM interface with a central pipeline titled "Valid Contact" and a value of "0 AED MRR". To the left, there are three columns representing different real estate entities: "Y REAL ESTATE", "T PROPERTIES L.L.C", and ".C", each with roles like "Real Estate Brokerage" and "Real Estate Developer". To the right, there are two more columns: "AED MRR" and "Not Interest". A "Filters" panel is open, showing options like "My Pipeline", "Unassigned", "Open Opportunities", "Unread Messages", "Creation Date", "Closed Date", "Won", "Ongoing", "Rotting", "Lost", and "Custom Filter...". A "Group By" panel is also open, listing various attributes such as "Salesperson", "Sales Team", "City", "Country", "Lost Reason", "Company", "Campaign", "Medium", "Source", "Creation Date", "Conversion Date", "Expected Closing", "Closed Date", "Properties", and "Custom Group". A "Favorites" panel is visible with a "Save current search" option. A purple circle highlights the "Valid Contact" header.

16 Click this icon

The screenshot shows a CRM interface with a search bar at the top containing "Stage" and "Search...". Below the search bar, there are five columns representing different contact statuses: "Invalid Contact", "No Answer", "Not Interested", and "Follow Up", each with a value of "0 AED MRR". Each column contains several contact cards for various real estate entities, including "WHITE CARPET REAL ESTATE L.L.C", "VISION REALTY REAL ESTATE L.L.C", "VII ESTATES FOR REAL ESTATE BUYING & SELLING BROKERAGE L.L.C", "ZOPA PLUS REAL ESTATE BROKERS", "ZONE 24 PROPERTIES L.L.C", "ZETEK PROPERTIES L.L.C", "ZERION REAL ESTATES L.L.C", "WEST GATE REAL ESTATE BROKER L.L.C", "VIERRA PROPERTY BROKER L.L.C", "ZOOMA PROPERTIES L.L.C", "ZED CAPITAL REAL EST, Are Meet", and "YOUR PLACE REALESTA". Each card lists roles like "Real Estate (General)", "Real Estate Brokerage", "Real Estate Valuation", "Real Estate Developer", "Unclassified", "Property Management / Facilities", "Real Estate Consultancy", "Non-Real-Estate", and "Mortgage Broker". A purple circle highlights a menu icon in the top right corner of the interface.

17

Click here

New Generate Leads Pipeline Q Stage x Search...

Opportunity	Contact Name	Email	Salesperson	Expected Rev...	Ex
New (7229)			1-80 / 7229 < >	0.00 AED	
SIGNATURE LUXURY REAL ESTATE	At Signature ...	syedali@signatureliv...	Muhammad Abbas	0.00 AED	
SIGNATURE HABITAT PROPERTIES L.L.C	Rajesh Joshi	meet@signaturehabi...	Johnny Gurrera	0.00 AED	
SHURAA REALTY L.L.C	Our Experts ...	mshahraiz@shuraa...	Muhammad Abbas	0.00 AED	
SHOSTY REAL ESTATE L.L.C	Live Google ...	peter@shosty.com	Johnny Gurrera	0.00 AED	
SHAI SERENE REAL ESTATE L.L.C	Middle East	operations@tlz.ae	Muhammad Abbas	0.00 AED	
SHABABEEK REAL ESTATE L.L.C		tarek@shababeekdu...	Johnny Gurrera	0.00 AED	
SERDAR PROPERTIES L.L.C	Anas Serdar	anas@serdar.ae	Johnny Gurrera	0.00 AED	
SELECT PROPERTY OWNED BY MTAF GROUP ONE PERSON COMPANY L.L.C	Holding Req...	mohamed@srg.ae	Johnny Gurrera	0.00 AED	
SEENIUN PROPERTIES L.L.C	In Dubai	joychou@seeniunpr...	Johnny Gurrera	0.00 AED	
SARH AL BUDOOR REALTY L.L.C	Leadership ...	info@sarhalbudoor.ae	Johnny Gurrera	0.00 AED	
SAMUEL CAPITAL REAL ESTATE L.L.C	Samuel Capit...	brandin.samuel@sa...	Johnny Gurrera	0.00 AED	
SAF GROUP FOR REAL ESTATE MANAGEMENT SUPERVISION SERVICES CO. L.L.C	Free Valuatio...	info@safgroup.ae	Johnny Gurrera	0.00 AED	
SAEED SHARAF REAL ESTATE	Managemen...	saeed@yhs.ae	Johnny Gurrera	0.00 AED	

18

Click here

Leads Pipeline 264 selected Select all 7486 x Mark Lost Email SMS Actions

	Contact Name	Email	Salesperson	Expected Rev...	Expected MRR	Stage
			1-80 / 7229 < >	0.00 AED	0.00 AED	
LUXURY REAL ESTATE	At Signature ...	syedali@signatureliv...	Muhammad Abbas	0.00 AED	0.00 AED	New
HABITAT PROPERTIES L.L.C	Rajesh Joshi	meet@signaturehabi...	Johnny Gurrera	0.00 AED	0.00 AED	New
RTY L.L.C	Our Experts ...	mshahraiz@shuraa...	Muhammad Abbas	0.00 AED	0.00 AED	New
. ESTATE L.L.C	Live Google ...	peter@shosty.com	Johnny Gurrera	0.00 AED	0.00 AED	New
REAL ESTATE L.L.C	Middle East	operations@tlz.ae	Muhammad Abbas	0.00 AED	0.00 AED	New
REAL ESTATE L.L.C		tarek@shababeekdu...	Johnny Gurrera	0.00 AED	0.00 AED	New
PERTIES L.L.C	Anas Serdar	anas@serdar.ae	Johnny Gurrera	0.00 AED	0.00 AED	New
ERTY OWNED BY MTAF GROUP ONE PERSON COMPANY L.L.C	Holding Req...	mohamed@srg.ae	Johnny Gurrera	0.00 AED	0.00 AED	New
PERTIES L.L.C	In Dubai	joychou@seeniunpr...	Johnny Gurrera	0.00 AED	0.00 AED	New
OODOR REALTY L.L.C	Leadership ...	info@sarhalbudoor.ae	Johnny Gurrera	0.00 AED	0.00 AED	New
ITAL REAL ESTATE L.L.C	Samuel Capit...	brandin.samuel@sa...	Johnny Gurrera	0.00 AED	0.00 AED	New
OR REAL ESTATE MANAGEMENT SUPERVISION SERVICES CO. L.L.C	Free Valuatio...	info@safgroup.ae	Johnny Gurrera	0.00 AED	0.00 AED	New
AF REAL ESTATE	Managemen...	saeed@yhs.ae	Johnny Gurrera	0.00 AED	0.00 AED	New
STATES L.L.C	Capital Estates	info@sycapital.ae	Administrator	0.00 AED	0.00 AED	New

19

Click here

Opportunity	Contact Name	Email	Salesperson	Expected Rev...	Expe
New (7229)				0.00 AED	
Valid Contact (0)					
Invalid Contact (32)				0.00 AED	
WHITE CARPET REAL ESTATE L.L.C	Golden Visa ...	samir@aaconsultanC...	👤 Johnny Gurrera	0.00 AED	
VISION REALTY REAL ESTATE L.L.C	Rupa Jha	support@blackswan...	👤 Johnny Gurrera	0.00 AED	
VII ESTATES FOR REAL ESTATE BUYING & SELLING BROKERAGE L.L.C	Name Last E...	info@viiestates.com	👤 Johnny Gurrera	0.00 AED	
VIALINA REAL ESTATE BROKERGE L.L.C	Oksana Sinel...	info@vialinaestate.c...	👤 Johnny Gurrera	0.00 AED	
UNITED HILLS REAL ESTATE	Keith Bailey	ahmad.r@unitedhills...	👤 Johnny Gurrera	0.00 AED	
TIERRA PROPERTIES	Numbers Em...	mohammed.amr@e...	👤 Muhammad Abbas	0.00 AED	
THREE STEPS AHEAD REAL ESTATE L.L.C	Casa Copenh...	asma@3saestate.com	👤 Muhammad Abbas	0.00 AED	
THE PARTNER REALTORS REAL ESTATE L.L.C	Us Meet	saleem@thepartner...	👤 Muhammad Abbas	0.00 AED	
THE LUXURY ADDRESS REAL ESTATE L.L.C	The Luxury A...	yasin@luxurydubaib...	👤 Muhammad Abbas	0.00 AED	
TEXTURE PROPERTIES L.L.C		accountsassistant@t...	👤 Muhammad Abbas	0.00 AED	
TENX PROPERTIES L.L.C	Sukesh Govi...	sukesh@10xproperti...	👤 Muhammad Abbas	0.00 AED	
TAVIAN PROPERTIES L.L.C	His Highness...	anubhav@tavianpro...	👤 Muhammad Abbas	0.00 AED	
SUPERIOR TAMEER REAL ESTATE BROKERS L.L.C	Developmen...	talha@superiortame...	👤 Muhammad Abbas	0.00 AED	

20

Click here

Opportunity	Contact Name	Email	Salesperson	Expected Rev...	Expe
New (7229)				0.00 AED	
Valid Contact (0)					
Invalid Contact (32)				0.00 AED	
No Answer (153)				0.00 AED	
ZOPA PLUS REAL ESTATE BROKERS	Leasing View	bijus@zopaplus.com	👤 Johnny Gurrera	0.00 AED	
ZONE 24 PROPERTIES L.L.C	Constantly E...	deepika@zone24.ae	👤 Johnny Gurrera	0.00 AED	
ZETEK PROPERTIES L.L.C	Jamad Usman	welcome@efirst.ae	👤 Johnny Gurrera	0.00 AED	
ZENVEST REAL ESTATE	Dubai Creek ...	info@zenvestuae.com	👤 Johnny Gurrera	0.00 AED	
YUGEN PROPERTIES L.L.C	Everyone Be...	info@yugenproperti...	👤 Johnny Gurrera	0.00 AED	
YOUR HOME REAL ESTATE	Hassan Al Rais	info@yourhomedub...	👤 Johnny Gurrera	0.00 AED	
YOGI INTERNATIONAL REAL ESTATE L.L.C	Yogi Group	yire@yogigroup.ae	👤 Johnny Gurrera	0.00 AED	
XSPACE REAL ESTATE (BRANCH)	Jason Jlang Co-	info@x-space.ae	👤 Johnny Gurrera	0.00 AED	
XCLUSIVE HOMES REAL ESTATE L.L.C	Customer Te...	info@xclusivehomes...	👤 Johnny Gurrera	0.00 AED	
XCEED REAL ESTATE BROKERS L.L.C		akram@xceeduae.co...	👤 Johnny Gurrera	0.00 AED	
WUNDERKIND REAL ESTATE BROKER	Daniyal Reh...	ceo@wunderkindreb...	👤 Johnny Gurrera	0.00 AED	
WORLDWISE REAL ESTATE L.L.C	Middle East	info@worldwise.pro	👤 Johnny Gurrera	0.00 AED	

21

Click here

<input checked="" type="checkbox"/> Opportunity	Contact Name	Email	Salesperson	Expected Rev...	Ex
▶ New (7229)				0.00 AED	
▼ Valid Contact (0)					
▶ Invalid Contact (32)				0.00 AED	
▶ No Answer (153)				0.00 AED	
▼ Not Interested (26)				0.00 AED	
<input checked="" type="checkbox"/> ZERION REAL ESTATES L.L.C	Dubai Silicon...	m.manwer@establis...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> WEST GATE REAL ESTATE BROKER L.L.C		info@westgatedubal...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VIERRA PROPERTY BROKER L.L.C	Career Buy R...	niyaz@vpd.ae	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VERSATILE REAL ESTATE L.L.C	Sheikh Omar...	info@versatilegroup...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VELARIS REAL ESTATE L.L.C	Orchid Interi...	asdaq@cdaaudit.com	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VANEX REAL ESTATE L.L.C	Syed Imran ...	fasih@elanrealestat...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VAN ZANDT REAL ESTATE L.L.C	Submit Form	ora@emifast.com	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> TRANIO GLOBAL REAL ESTATE	Designsmith ...	frangell@profoundu...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> TOWNSEND REAL ESTATE BROKERAGE L.L.C	Peter Towns...	pete@townsenduae...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> TOP LINE REAL ESTATE BROKER	Shahrukh Se...	hanif@tlre.ae	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> THREE SIX ZERO PROPERTIES L.L.C	Our Vision To	shaz@360pms.co.uk	Muhammad Abbas	0.00 AED	
<input checked="" type="checkbox"/> THE FOUNDRY REAL ESTATE BROKERAGE L.L.C	Explore All R...	info@thefoundryreal...	Muhammad Abbas	0.00 AED	

22

Click here

<input checked="" type="checkbox"/> Opportunity	Contact Name	Email	Salesperson	Expected Rev...	Ex
▶ New (7229)				0.00 AED	
▼ Valid Contact (0)					
▶ Invalid Contact (32)				0.00 AED	
▶ No Answer (153)				0.00 AED	
▶ Not Interested (26)				0.00 AED	
▼ Follow Up (40)				0.00 AED	
<input checked="" type="checkbox"/> ZOOM A PROPERTIES L.L.C	Hossam Alm...	wael@zooama.ae	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> ZED CAPITAL REAL ESTATE L.L.C	Are Meet	info@zedcapital.ae	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> YOUR PLACE REALESTATE BROKER	Marcello Arc...	marcello@yourplace...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> WEALTHCORP REAL ESTATE L.L.C	Varoon Sinha	ritika@wealthcorp.ae	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VRON REAL ESTATE L.L.C	All Reach Ou...	accounts@vronreale...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VIBGYOR REAL ESTATE L.L.C (BRANCH)	Us Who	naresh@vibgyorreal...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> VARTUR REAL ESTATE BROKERAGE L.L.C	Insights Hear...	ali@almaas247.com	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> V A U REAL ESTATE BROKERS L.L.C	Rajat Seth	rajat@vaurealestate...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> UNIQUE PROPERTIES L.L.C	Plan Resale ...	jallil@uniquepropert...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> UBER HOMES REAL ESTATE L.L.C	Pavan Lalvani	pavan@uberhomesu...	Johnny Gurrera	0.00 AED	
<input checked="" type="checkbox"/> U S N PROPERTIES L.L.C	Usman Ahsa...	admin@usnproperti...	Johnny Gurrera	0.00 AED	

23

Click here

<input checked="" type="checkbox"/> Opportunity	Contact Name	Email	Salesperson	Expected Rev...
▶ New (7229)				0.00 AED
▼ Valid Contact (0)				
▶ Invalid Contact (32)				0.00 AED
▶ No Answer (153)				0.00 AED
▶ Not Interested (26)				0.00 AED
▶ Follow Up (40)				0.00 AED
▶ Research Done (4)				0.00 AED
<input checked="" type="checkbox"/> TURKEY PROPERTIES L.L.C	Carpet Ar	info@turnkeyproper...	Johnny Gurrera	0.00 AED
<input checked="" type="checkbox"/> TRIM EXECUTIVE REAL ESTATE L.L.C	Michal Fusek...	info@trimestate.com	Johnny Gurrera	0.00 AED
<input checked="" type="checkbox"/> THE FINEST REAL ESTATE BROKERS L.L.C	Empowered ...	khall@thefinestbrok...	Muhammad Abbas	0.00 AED
<input checked="" type="checkbox"/> Al Jumairi Real Estate - Property management company			Johnny Gurrera	0.00 AED
▼ Meeting Booked (0)				
▼ Proposal (0)				
▼ Won (2)				0.00 AED
<input checked="" type="checkbox"/> AX CAPITAL REAL ESTATE			SGC TECH AI (Scholarix)	0.00 AED
<input checked="" type="checkbox"/> OSUS PROPERTIES			SGC TECH AI (Scholarix)	0.00 AED
				0.00 AED

24

Click here

▶ NEW (7229)				0.00 AED
▼ Valid Contact (0)				
▶ Invalid Contact (32)				0.00 AED
▶ No Answer (153)				0.00 AED
▶ Not Interested (26)				0.00 AED
▶ Follow Up (40)				0.00 AED
▶ Research Done (4)				0.00 AED
▼ Meeting Booked (0)				
▼ Proposal (0)				
▼ Won (2)				0.00 AED
<input checked="" type="checkbox"/> AX CAPITAL REAL ESTATE			SGC TECH AI (Scholarix)	0.00 AED
<input checked="" type="checkbox"/> OSUS PROPERTIES			SGC TECH AI (Scholarix)	0.00 AED
				0.00 AED

25

Click here

▶ New (7229)			0.00 AED
▼ Valid Contact (0)			
▶ Invalid Contact (32)			0.00 AED
▶ No Answer (153)			0.00 AED
▶ Not Interested (26)			0.00 AED
▶ Follow Up (40)			0.00 AED
▶ Research Done (4)			0.00 AED
▼ Meeting Booked (0)			
▼ Proposal (0)			
▼ Won (2)			0.00 AED
AX CAPITAL REAL ESTATE		SGC TECH AI (Scholarix)	0.00 AED
<input checked="" type="checkbox"/> OSUS PROPERTIES		SGC TECH AI (Scholarix)	0.00 AED
			0.00 AED

26

Click here

Opportunity	Contact Name	Email	Salesperson	Expected Rev...	Ex
▶ New (7229)				0.00 AED	
▼ Valid Contact (0)					
▶ Invalid Contact (32)				0.00 AED	
▶ No Answer (153)				0.00 AED	
▶ Not Interested (26)				0.00 AED	
▶ Follow Up (40)				0.00 AED	
▶ Research Done (4)				0.00 AED	
▼ Meeting Booked (0)					
▼ Proposal (0)					
▶ Won (2)				0.00 AED	
				0.00 AED	

27

Click here

Generate Leads Pipeline

Stage x Search...

Opportunity	Contact Name	Email	Salesperson	Expected Rev...
New (7229)			1-80 / 7229	0.00 AED
<input type="checkbox"/> SIGNATURE LUXURY REAL ESTATE	At Signature ...	syedali@signatureliv...	Muhammad Abbas	0.00 AED
<input type="checkbox"/> SIGNATURE HABITAT PROPERTIES L.L.C	Rajesh Joshi	meet@signaturehab...	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SHURAA REALTY L.L.C	Our Experts ...	mshahraiz@shuraa...	Muhammad Abbas	0.00 AED
<input type="checkbox"/> SHOSTY REAL ESTATE L.L.C	Live Google ...	peter@shosty.com	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SHAI SERENE REAL ESTATE L.L.C	Middle East	operations@tlz.ae	Muhammad Abbas	0.00 AED
<input type="checkbox"/> SHABABEEK REAL ESTATE L.L.C		tarek@shababeekdu...	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SERDAR PROPERTIES L.L.C	Anas Serdar	anas@serdar.ae	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SELECT PROPERTY OWNED BY MTAf GROUP ONE PERSON COMPANY L.L.C	Holding Req...	mohamed@srg.ae	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SEENIUN PROPERTIES L.L.C	In Dubai	joychou@seeniunpr...	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SARH AL BUDOOR REALTY L.L.C	Leadership ...	info@sarhalbudoor.ae	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SAMUEL CAPITAL REAL ESTATE L.L.C	Samuel Capi...	brandin.samuel@sa...	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SAF GROUP FOR REAL ESTATE MANAGEMENT SUPERVISION SERVICES CO. L.L.C	Free Valuati...	info@safgroup.ae	Johnny Gurrera	0.00 AED
<input type="checkbox"/> SAEED SHARAF REAL ESTATE	Managemen...	saeed@yhs.ae	Johnny Gurrera	0.00 AED

28

Click on "Actions"

80 selected Select all 7486 x Mark Lost Email SMS Actions 1-10 / 10

Contact Name	Email	Salesperson	Expected Rev...	Expected MRR	Stage	AI Probabi...	AI Enrich...
		1-80 / 7229	0.00 AED	0.00 AED		33.73	
At Signature ...	syedali@signatureliv...	Muhammad Abbas	0.00 AED	0.00 AED	New	0 %	Failed
Rajesh Joshi	meet@signaturehab...	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
Our Experts ...	mshahraiz@shuraa...	Muhammad Abbas	0.00 AED	0.00 AED	New	0 %	Failed
Live Google ...	peter@shosty.com	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
Middle East	operations@tlz.ae	Muhammad Abbas	0.00 AED	0.00 AED	New	0 %	Failed
	tarek@shababeekdu...	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
Anas Serdar	anas@serdar.ae	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
ON COMPANY L.L.C	Holding Req...	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
	In Dubai	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
	Leadership ...	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
	Samuel Capi...	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
SION SERVICES CO. L.L.C	Free Valuati...	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed
	Managemen...	Johnny Gurrera	0.00 AED	0.00 AED	New	0 %	Failed

29

Click this icon

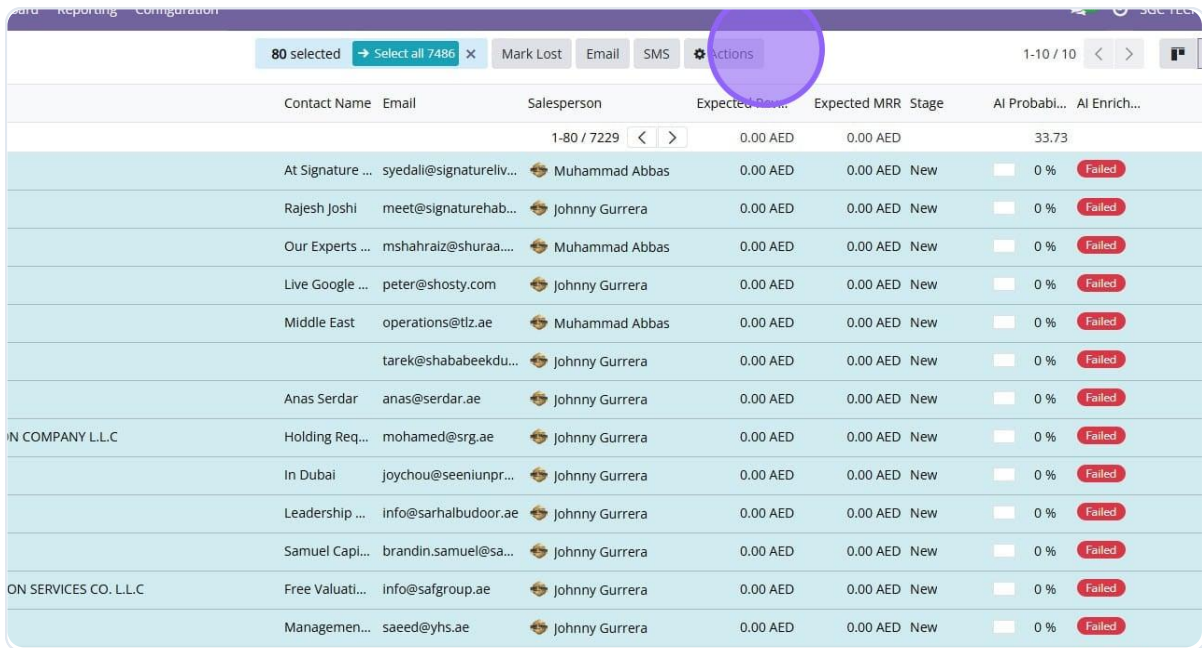
The screenshot shows a CRM interface with a list of leads. At the top, there are buttons for 'Mark Lost', 'Email', and 'SMS', and an 'Actions' dropdown menu. The 'Actions' menu is open, and the 'Export' option is highlighted with a purple circle. Below the menu, there is a table of leads with columns for 'Contact Name', 'Email', 'Salesperson', 'MRR', 'Stage', 'AI Probabi...', and 'AI Enrich...'. The table contains several rows of lead data.

30

Click this icon

The screenshot shows the 'Export Data' dialog box. It has a checkbox for 'I want to update data (import-compatible export)'. Under 'Available fields', there is a search bar with 'wh' and a list of fields including 'WhatsApp', 'Live chat from which the lead was created', 'Raw Enrichment Data (JSON)', and 'Allow manual enrich'. Under 'Fields to export', there is a search bar with 'contacts' and a list of fields including 'Opportunity', 'Contact Name', 'Email', 'Salesperson', 'Expected Revenue', 'Expected MRR', 'Stage', 'AI Probability Score', 'AI Enrichment Status', 'Mobile Phone', 'Phone', and 'WhatsApp'. The 'Export Format' is set to 'CSV'. The 'Export' button is highlighted with a purple circle.

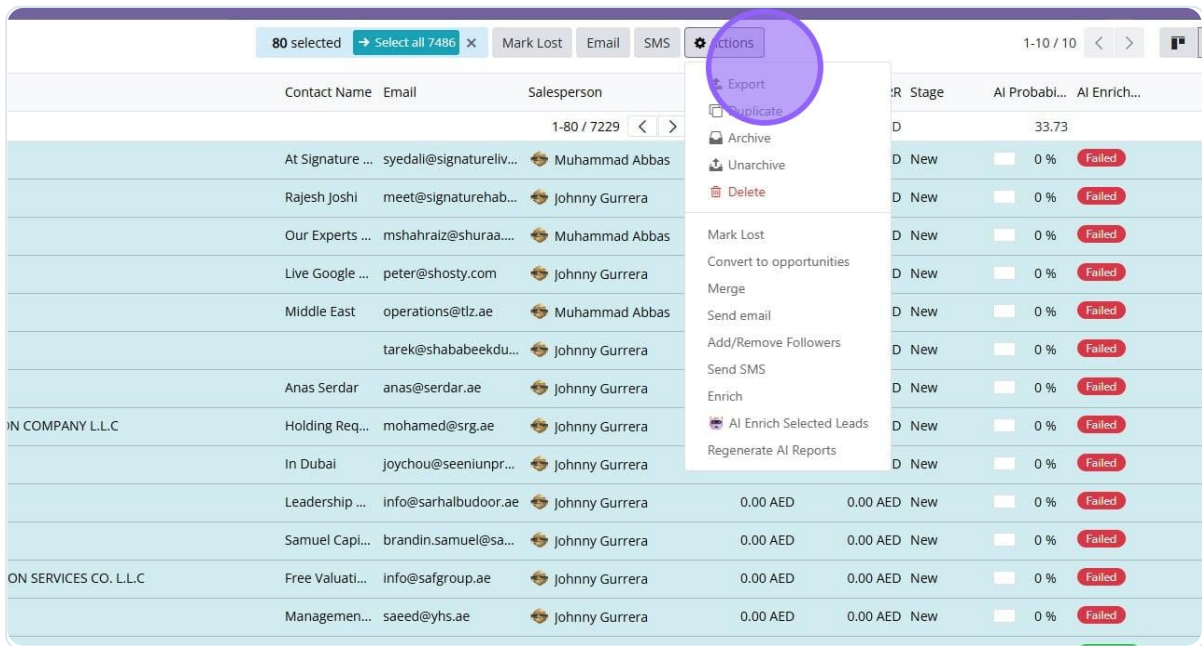
31 Click this icon



80 selected → Select all 7486 x Mark Lost Email SMS Actions 1-10 / 10

Contact Name	Email	Salesperson	Expected Rev...	Expected MRR	Stage	AI Probabi...	AI Enrich...
1-80 / 7229 < >			0.00 AED	0.00 AED		33.73	
At Signature ...	syedali@signatureliv...	Muhammad Abbas	0.00 AED	0.00 AED	New	0%	Failed
Rajesh Joshi	meet@signaturehab...	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
Our Experts ...	mshahraiz@shuraa....	Muhammad Abbas	0.00 AED	0.00 AED	New	0%	Failed
Live Google ...	peter@shosty.com	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
Middle East	operations@tlz.ae	Muhammad Abbas	0.00 AED	0.00 AED	New	0%	Failed
	tarek@shababeekdu...	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
Anas Serdar	anas@serdar.ae	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
IN COMPANY L.L.C	Holding Req...	mohamed@srg.ae	0.00 AED	0.00 AED	New	0%	Failed
In Dubai	joychou@seeniunpr...	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
Leadership ...	info@sarhalbudoor.ae	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
Samuel Capi...	brandin.samuel@sa...	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
ON SERVICES CO. L.L.C	Free Valuati...	info@safgroup.ae	0.00 AED	0.00 AED	New	0%	Failed
Managemen...	saeed@yhs.ae	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed

32 Click here



80 selected → Select all 7486 x Mark Lost Email SMS Actions 1-10 / 10

Contact Name	Email	Salesperson	Expected Rev...	Expected MRR	Stage	AI Probabi...	AI Enrich...
1-80 / 7229 < >						33.73	
At Signature ...	syedali@signatureliv...	Muhammad Abbas			D		
Rajesh Joshi	meet@signaturehab...	Johnny Gurrera			D New	0%	Failed
Our Experts ...	mshahraiz@shuraa....	Muhammad Abbas			D New	0%	Failed
Live Google ...	peter@shosty.com	Johnny Gurrera			D New	0%	Failed
Middle East	operations@tlz.ae	Muhammad Abbas			D New	0%	Failed
	tarek@shababeekdu...	Johnny Gurrera			D New	0%	Failed
Anas Serdar	anas@serdar.ae	Johnny Gurrera			D New	0%	Failed
IN COMPANY L.L.C	Holding Req...	mohamed@srg.ae			D New	0%	Failed
In Dubai	joychou@seeniunpr...	Johnny Gurrera			D New	0%	Failed
Leadership ...	info@sarhalbudoor.ae	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
Samuel Capi...	brandin.samuel@sa...	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed
ON SERVICES CO. L.L.C	Free Valuati...	info@safgroup.ae	0.00 AED	0.00 AED	New	0%	Failed
Managemen...	saeed@yhs.ae	Johnny Gurrera	0.00 AED	0.00 AED	New	0%	Failed

- Export
- Duplicate
- Archive
- Unarchive
- Delete
- Mark Lost
- Convert to opportunities
- Merge
- Send email
- Add/Remove Followers
- Send SMS
- Enrich
- AI Enrich Selected Leads
- Regenerate AI Reports

33 Click here

I want to update data (import-compatible export)

Export Format: XLSX CSV

Available fields

Search

- # Page Views
- # Sessions
- Action Needed
- Active
- Activities
- Activity Exception Decoration
- Activity State
- Activity Type Icon
- AI Analysis Summary
- AI Enrichment Report
- AI Enrichment Status
- AI Probability Score
- Allow manual enrich
- Annual Revenue
- Apollo Status
- Assigned Date
- Assignment Date
- Attachment Count
- Authority
- Auto-Enrich
- Automated Probability
- Blacklist
- Blacklisted Phone is Phone
- Bounce

Fields to export

Template: [dropdown]

- Opportunity
- Contact Name
- Email
- Salesperson
- Expected Revenue
- Expected MRR
- Stage
- AI Probability Score
- AI Enrichment Status

34 Click here

I want to update data (import-compatible export)

Export Format: XLSX CSV

Available fields

Search: mobil

- Mobile Phone
- Automated Probability
- Is automated probability?

Fields to export

Template: [dropdown]

- Opportunity
- Contact Name
- Email
- Salesperson
- Expected Revenue
- Expected MRR
- Stage
- AI Probability Score
- AI Enrichment Status

Export **Close**

35 Click on "XLSX"

The screenshot shows a data table with columns for name, email, phone, and status. An 'Export Data' dialog box is open, allowing users to choose the export format. The 'XLSX' option is selected and highlighted with a purple circle. The dialog also shows available fields and a list of fields to export.

Name	Email	Phone	Status
At Signature ...	syedali@signatureliv...	Muhammad Abbas	0.00 AED 0.00 AED New 0% Failed
Rajesh Joshi	meet@signaturehab...	Johnny Gurrera	0.00 AED 0.00 AED New 0% Failed
Our Experts ...	mshahraiz@shuraa...	Muhammad Abbas	0.00 AED 0.00 AED New 0% Failed
Capital Estates	info@sycapital.ae	Administrator	0.00 AED 0.00 AED New 20% Enriched
The Visionar...	realestate@stree.ae	Administrator	0.00 AED 0.00 AED New 20% Enriched
Kalpesh Sam...	ks@spfreality.com	Administrator	0.00 AED 0.00 AED New 45% Enriched

Export Data

I want to update data (import-compatible export)

Available fields

Search: mobil

- Mobile Phone +
- Automated Probability +
- Is automated probability? +

Export Format: XLSX CSV

Fields to export

Template: contacts

- Opportunity
- Contact Name
- Email
- Mobile Phone
- Phone
- WhatsApp

Export Close

36 Click on "Export"

This screenshot is similar to the previous one, but the 'Export' button in the dialog box is highlighted with a purple circle. The 'XLSX' option is also selected.

Export Data

I want to update data (import-compatible export)

Available fields

Search: mobil

- Mobile Phone +
- Automated Probability +
- Is automated probability? +

Export Format: XLSX CSV

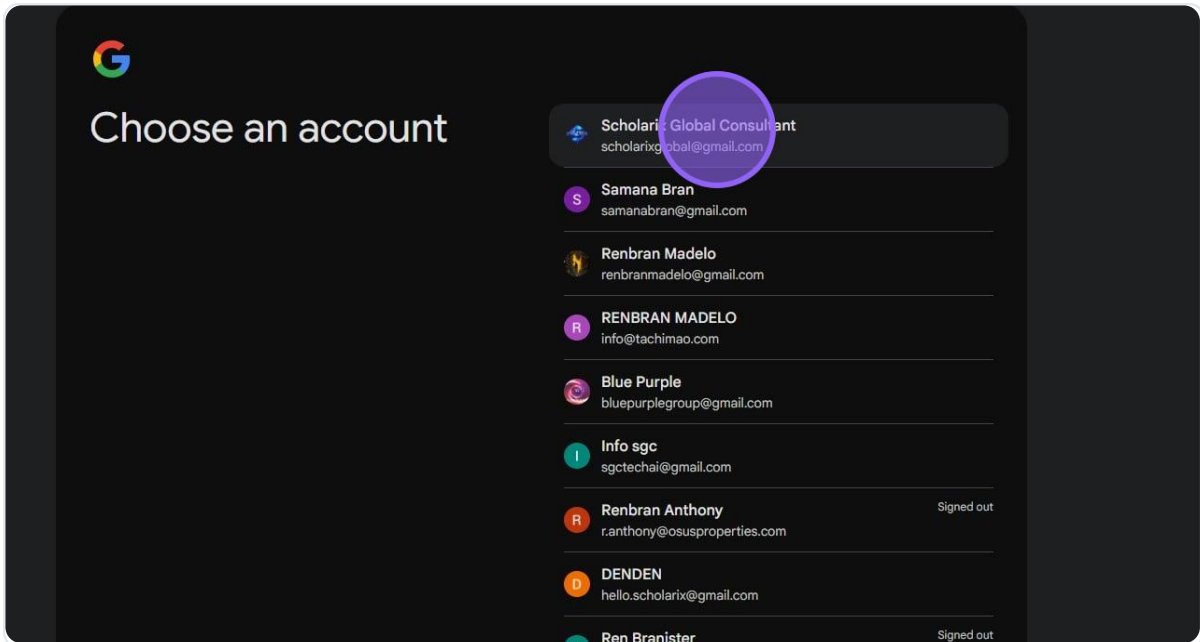
Fields to export

Template: contacts

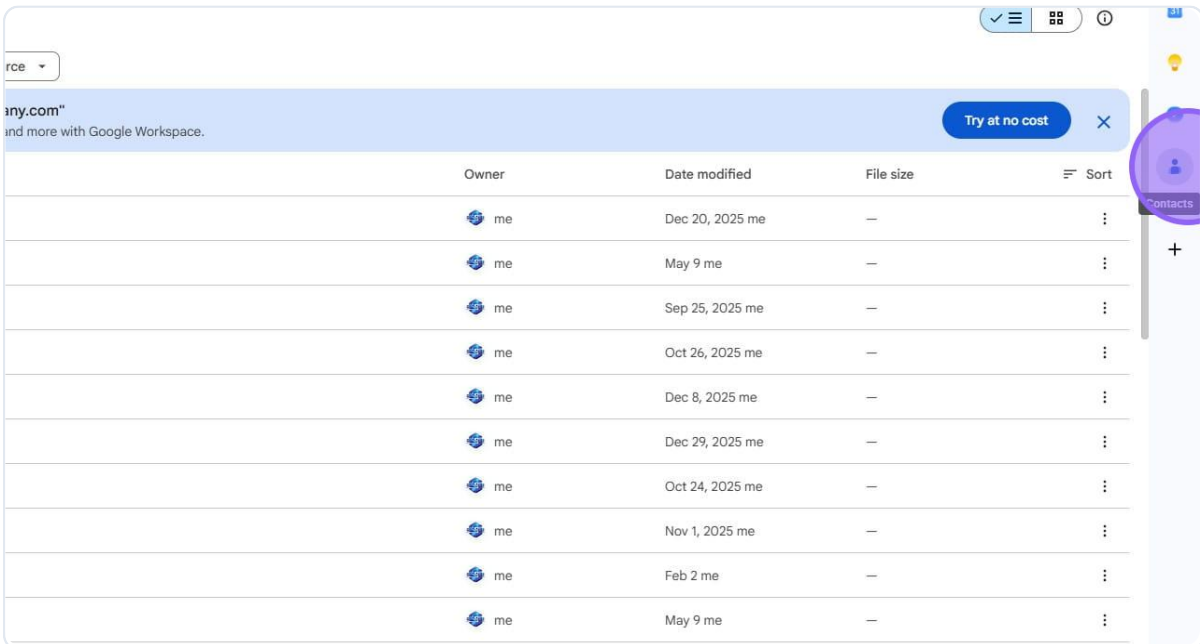
- Opportunity
- Contact Name
- Email
- Mobile Phone
- Phone
- WhatsApp

Export Close

37 Click on "Scholarix Global Consultant"



38 Click here



39 Click here

ive Search in Drive

My Drive

Type People Modified Source

Get professional email like "@your-company.com"
Plus 2 TB of storage per user, longer video calls, and more with Google Workspace. Try at no cost

Name	Owner	Date modified	File size
Video shoot	me	Dec 20, 2025 me	—
SGC Onboarding	me	May 9 me	—
Scholarix Study Abroad	me	Sep 25, 2025 me	—
Scholarix Mix Documents	me	Oct 26, 2025 me	—
Presentation Materials	me	Dec 8, 2025 me	—
Photoshot	me	Dec 29, 2025 me	—
Marketing Materials	me	Oct 24, 2025 me	—
Logo Design	me	Nov 1, 2025 me	—

40 Click here

source

any.com"
and more with Google Workspace. Try at no cost

Owner	Date modified	File size	Sort
me	Dec 20, 2025 me	—	⋮
me	May 9 me	—	⋮
me	Sep 25, 2025 me	—	⋮
me	Oct 26, 2025 me	—	⋮
me	Dec 8, 2025 me	—	⋮
me	Dec 29, 2025 me	—	⋮
me	Oct 24, 2025 me	—	⋮
me	Nov 1, 2025 me	—	⋮
me	Feb 2 me	—	⋮
me	May 9 me	—	⋮

41 Click here

ive Search in Drive

My Drive ▾

Type ▾ People ▾ Modified ▾ Source ▾

Get professional email like "@your-company.com"
Plus 2 TB of storage per user, longer video calls, and more with Google Workspace. [Try at no](#)

Name	Owner	Date modified	File size
Video shoot	me	Dec 20, 2025 me	—
SGC Onboarding	me	May 9 me	—
Scholarix Study Abroad	me	Sep 25, 2025 me	—
Scholarix Mix Documents	me	Oct 26, 2025 me	—
Presentation Materials	me	Dec 8, 2025 me	—
Photoshot	me	Dec 29, 2025 me	—
Marketing Materials	me	Oct 24, 2025 me	—
Logo Design	me	Nov 1, 2025 me	—

42 Click this icon

Contacts 161

Frequent

Other contacts ⓘ

Fix & manage

Merge & fix 3

Import

Trash

Labels +

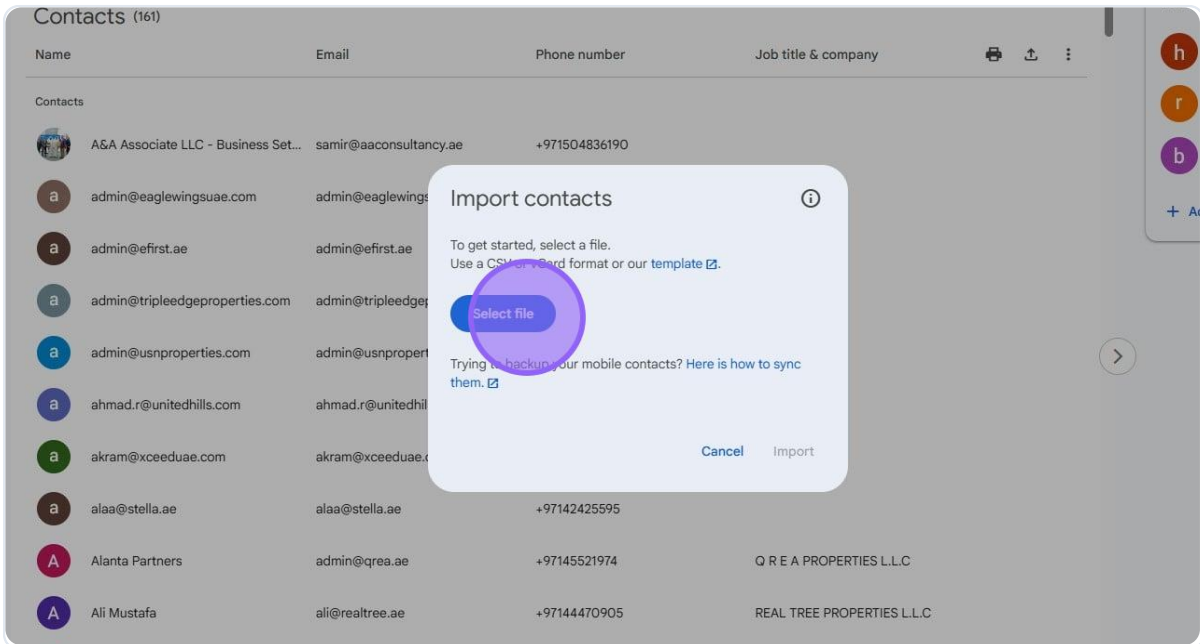
Imported on 6/10 80

Imported on 6/9 80

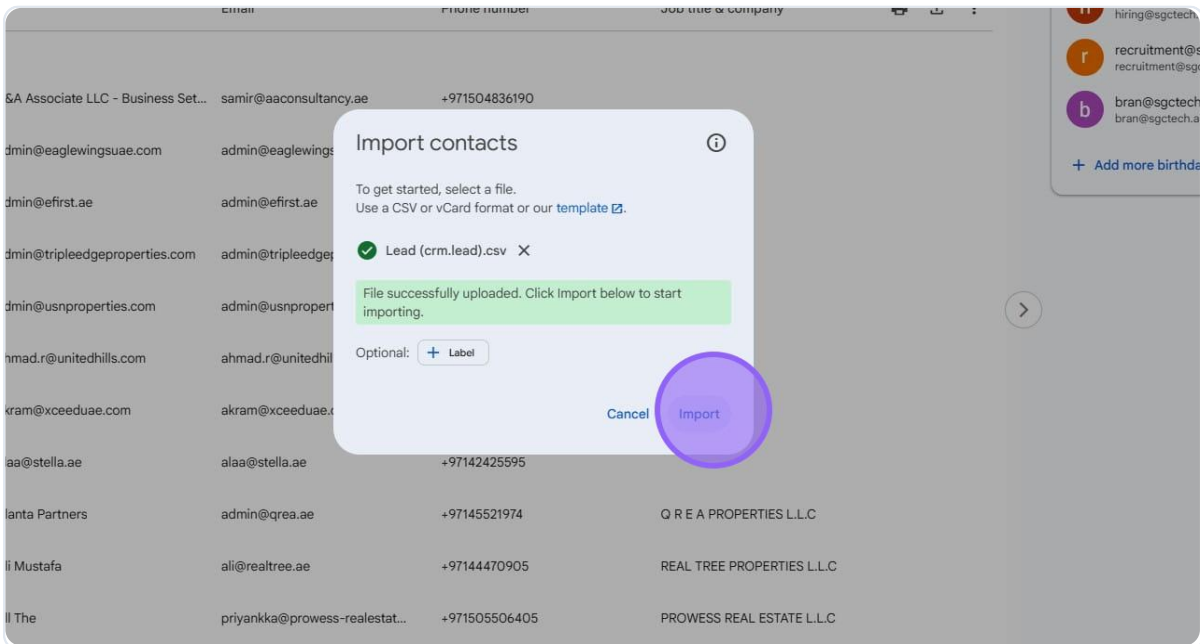
Contacts (161)

Name	Email	Phone number	Job title & company
Contacts			
A&A Associate LLC - Business Set...	samir@aaconsultancy.ae	+971504836190	
admin@eaglewingsuae.com	admin@eaglewingsuae.com	+97148249940	
admin@efirst.ae	admin@efirst.ae	+97144218222	
admin@tripleedgeproperties.com	admin@tripleedgeproperties....	+971522273659	
admin@usnproperties.com	admin@usnproperties.com	+971551742172	
ahmad.r@unitedhills.com	ahmad.r@unitedhills.com	+971559036186	
akram@xceeduae.com	akram@xceeduae.com	+97144107648	
alaa@stella.ae	alaa@stella.ae	+97142425595	
Alanta Partners	admin@qrea.ae	+97145521974	Q R E A PROPERTIES L.L.C
Ali Mustafa	ali@realtree.ae	+97144470905	REAL TREE PROPERTIES L.L.C

43 Click on "Select file"














44 Click on "Import"



45

Done =€

Imported on 6/10 T (80)

Name	Email	Phone number	Job title & company	Labels
 A&A Associate LLC - Business Setup in Dubai, UAE	samir@aaconsultancy.ae	+971504836190		Imported on 6/10
 admin@eaglewingsuae.com	admin@eaglewingsuae.com	+97148249940		Imported on 6/10
 admin@efirst.ae	admin@efirst.ae	+97144218222		Imported on 6/10
 admin@tripleedgeproperties.com	admin@tripleedgeproperties.com	+971522273659		Imported on 6/10
 admin@usnproperties.com	admin@usnproperties.com	+971551742172		Imported on 6/10
 ahmad.r@unitedhills.com	ahmad.r@unitedhills.com	+971559036186		Imported on 6/10
 akram@xceeduae.com	akram@xceeduae.com	+97144107648		Imported on 6/10
 alaa@stella.ae	alaa@stella.ae	+97142425595		Imported on 6/10
 Almas 247	ali@almas247.com	+971555570114		Imported on 6/10
 asdaq@cdaaudit.com	asdaq@cdaaudit.com	+971557188763		Imported on 6/10
 ceo@wunderkindreb.com	ceo@wunderkindreb.com	+971554230902		Imported on 6/10