



SGC TECH
AI

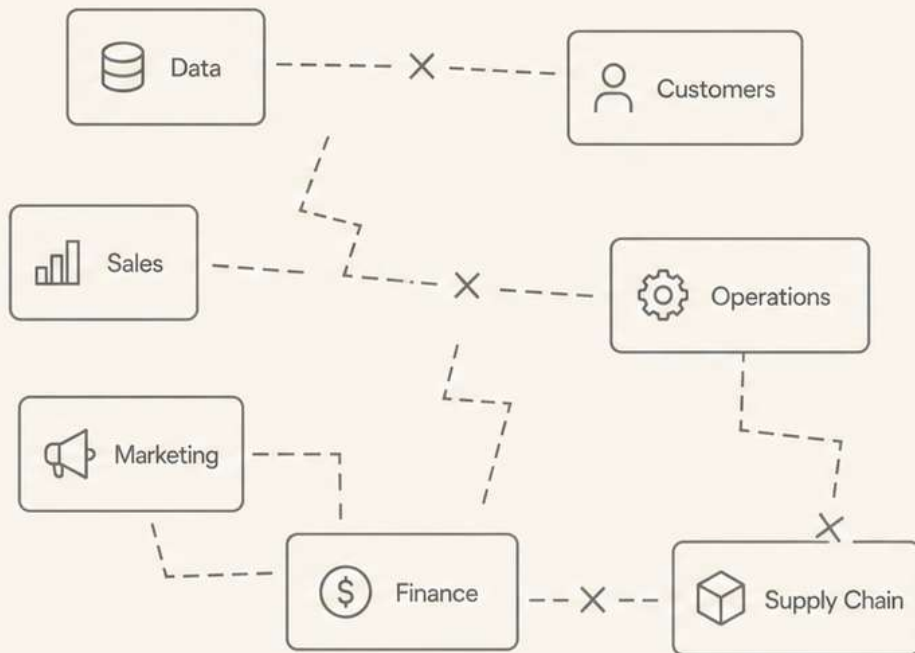
The Odoo Firm Your CFO Would Have Founded

STRATEGIC IMPLEMENTATION. FINANCIAL CLARITY.
OPERATIONAL EXCELLENCE.

The Gap Between Complexity and Clarity

Disconnected Operations

Silos. Fragmentation. Friction.



Integrated Systems

Connected. Aligned. Accelerated.

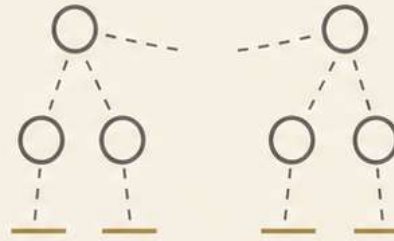


The Cost of Inaction



Operational Inefficiencies

Rising costs, duplicated efforts, and manual work slow your organization down.



Data Silos

Disconnected systems and fragmented data prevent a single source of truth.



Delayed Decisions

Slow access to insights leads to missed opportunities and reactive management.



Lost Visibility

Lack of end-to-end visibility hides risks, weakens control, and limits performance.

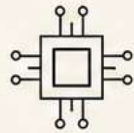
The SGC Transformation Framework



LAYER 3
STRATEGIC LAYER



03



Technology Enablement

STRATEGIC ADVANTAGE

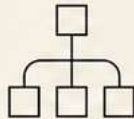
Leverage technology to drive innovation, scalability, and long-term value.

Build future-ready capabilities through digital solutions, automation, and intelligent systems.

LAYER 2
OPERATIONAL LAYER



02



Operational Control

EFFICIENCY AND EFFECTIVENESS

Standardize processes, define accountability, and drive disciplined execution.

Strengthen operations through process excellence, governance, and performance management.

LAYER 1
FOUNDATION LAYER



01



Financial Visibility

INFORMATION AND INSIGHT

Establish clarity on financial performance to enable informed decision-making.

Create transparency across financial data, reporting, and key performance indicators.

THREE LAYERS. ONE TRANSFORMATION.

Leadership You Can Trust



Mohsin Ali

Strategic Finance Leadership

CPA • CIA • CMA



Renbran Madelo

Systems & Technology Leadership

ERP Architecture • AI Integration • Business Performance

Flexible Engagement Models



Office

AED 15,000

Foundation Level

5-8 modules • ≤10 users



Growth

AED 40,000

Strategic Level

20+ modules • ≤75 users



Enterprise

From AED 75,000

Custom Architecture

Unlimited scalability

Business Intelligence That *Predicts*, Not Just Reports



Forward-looking insights that drive better decisions

CASH FLOW TREND

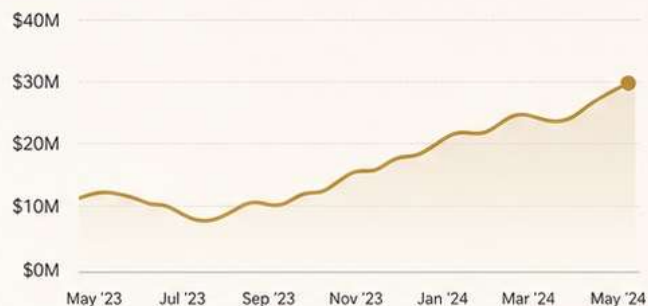
12-Month Overview

Operating Cash Flow

\$28.4M

Current 12-Month Cash Flow

↑ 18.6% vs Prior 12 Months



Strong cash flow trajectory with consistent improvement across operating activities.

CASH FLOW FORECAST

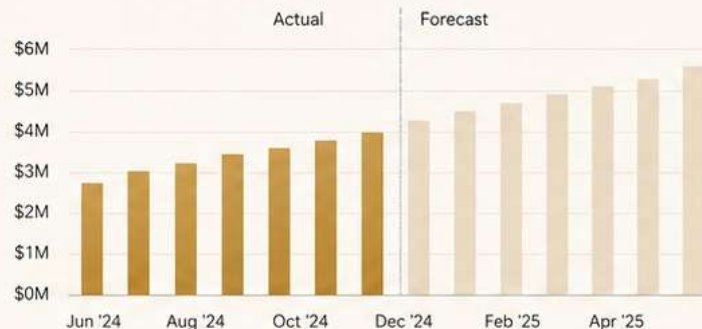
Next 12 Months

Monthly

\$42.7M

Projected 12-Month Cash Flow

↑ 15.2% vs Current 12 Months



Forecast indicates continued positive momentum driven by operational efficiency and growth initiatives.

KEY METRICS



Cash Flow Margin

23.7%

↑ 3.4 pp vs Prior 12 Months



Free Cash Flow

\$19.8M

↑ 24.5% vs Prior 12 Months



Cash Conversion Cycle

36 Days

↓ 7 Days vs Prior 12 Months

The 90-Day Transformation Journey



DAYS 1-22

1. Assess

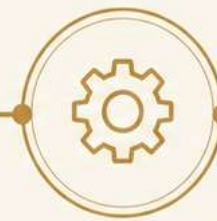
- Evaluate current state
- Identify opportunities
- Define success metrics



DAYS 23-45

2. Design

- Define future state
- Prioritize initiatives
- Build roadmap



DAYS 46-75

3. Implement

- Execute priority initiatives
- Enable teams and systems
- Track progress and adjust



DAYS 76-90

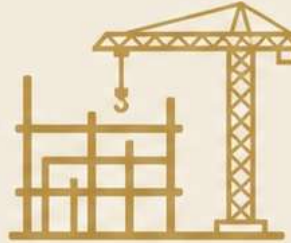
4. Optimize

- Measure impact
- Refine and improve
- Plan for long-term scale

Industries We Serve



Real Estate



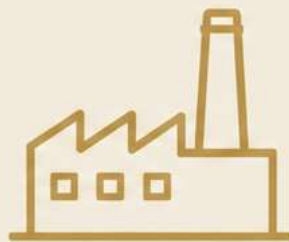
Construction



Healthcare



Retail



Manufacturing



Professional Services

Governance & Compliance Built-In

A foundation of trust. Designed for the UAE. Built for enterprise.



UAE Compliance

Aligned with UAE laws and regulations to ensure local compliance and accountability.



PDPL Ready

Privacy by design to meet PDPL requirements and protect personal data rights.



Security Architecture

Enterprise-grade security architecture to safeguard data, systems, and access.



Risk Management

Proactive risk identification, continuous monitoring, and strong governance controls.

OUR COMPLIANCE & SECURITY FRAMEWORK



POLICIES & STANDARDS

Robust policies aligned with UAE regulations and global best practices.



DESIGN & PROTECT

Privacy by design and security by architecture built into every layer.



DETECT & MONITOR

Continuous monitoring, threat detection, and anomaly management.



RESPOND & RESOLVE

Incident response readiness and effective resolution mechanisms.



GOVERN & ASSURE

Strong governance, audits, and continuous compliance assurance.

Trusted by Growing Businesses



50+

Successful Implementations

AED 100M+

Transformation Experience

30+

Countries Served

Integrated Advisory Solutions



01

CFO Advisory

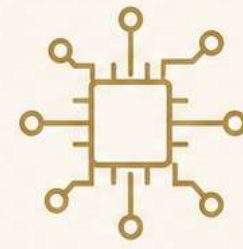
- Strategic Finance
- Cash Flow Management
- Financial Planning
- Performance Analytics



02

Compliance & Governance

- UAE VAT
- Corporate Tax
- PDPL
- Risk Management



03

Technology & Automation

- ERP Implementation
- AI Integration
- Process Automation
- System Architecture

Built on Odoo: The Business Operating System

A unified platform to run your entire business seamlessly



Our Implementation Approach

1

Discovery & Assessment

- Understand your business
- Assess current state
- Identify opportunities
- Define success criteria
- Develop project roadmap

2

System Design

- Translate requirements into solution design
- Define architecture and components
- Establish data models and integrations
- Validate design approach and plan

3

Configuration & Build

- Configure system to requirements
- Build customizations as needed
- Set up integrations and workflows
- Conduct internal reviews

4

Testing & Training

- Perform system testing and validation
- Conduct user acceptance testing
- Deliver training and enablement
- Prepare for go-live

5

Go-Live & Support

- Execute go-live plan
- Monitor and stabilize the environment
- Provide ongoing support and optimization
- Drive continuous improvement

Client Success Stories



Healthcare Group

40% reduction in
month-end close time

- Standardized financial processes across 12 entities
- Improved data accuracy and reduced manual effort
- Real-time visibility into performance and KPIs



Real Estate Group

35% reduction in
reporting cycle time

- Automated consolidation and reporting across portfolio
- Enhanced compliance and audit readiness
- Actionable insights for faster, data-driven decisions



Measurable impact. Lasting value.

Ongoing Support & Enablement



Dedicated Support

- 24/7 availability
- Expert team
- SLA guarantee



Training Programs

- User onboarding
- Admin certification
- Best practices



Continuous Improvement

- System optimization
- Feature updates
- Performance reviews

Quantifiable Business Impact



60%

Faster Month-End Close



45%

Improved Cash Flow Visibility



80%

Reduction in Manual Processes



3-6 Months

Average ROI Timeline

Getting Started with **SGC TECH**

01

> **Book a Rescue Audit**

Free 2-hour assessment of your current systems

02

> **Review Recommendations**

Receive tailored roadmap and proposal

03

> **Begin Transformation**

Kick-off within 2 weeks

Let's Transform Your Business



info@sgctech.ai



+971 52 198 5231



www.sgctech.ai





Clarity.
Control.
Confidence.

